

Oncology Billing Specialists



When you entrust your medical billing services to RC Billing, you can rest easy knowing the details are handled to allow for accurate and timely collections.

RC Billing specializes in the business of oncology, and our team has the clinical and administrative experience to navigate obstacles, keep you compliant and improve your profitability.

Our process is a complete package, seamless and proven. From initial setup, credentialing and contracting, to billing and appeals we handle it all, executing the various components anywhere from daily to annually. Here's how we work for you.



COMPONENT 1: Credentialing and Contracting Analysis

RC Billing credentialing specialists and contracting representatives will complete every step required for your Medicare, Medicaid and commercial credentialing and contracting needs, including payer rate negotiation. Our team will also keep you informed along the way.

If you're an existing practice, we will:

- Review and perform a complete financial market analysis of your existing payer contracts. If you do not have copies of your existing payer contracts, we will obtain executed copies on your behalf.
- Review and negotiate payer contracts before execution.
- Complete both payer credentialing and re-credentialing, hospital appointment and re-appointment applications.

- Maintain all of your provider and/or facility credentialing documents, keeping track of all renewal dates.
- Perform follow-up to make sure payer participation is achieved in a timely manner.
- Provide well-established contracting processes that secure our clients the highest reimbursement and provide detailed line item fee analyses for provider/ facility final approval and execution.

If you're a new practice, we'll take you through the contracting and credentialing process from the start, making sure everything is accurate, timely and the services you provide are included in your contracted rates to ensure your financial success!

COMPONENT 2: Daily Billing



We process your charges every day for the services rendered. In this step, we:

- Enter data.
 - Accurate, prompt, and with VPN access or direct interfaces from your EHR platform, our data entry turnaround is 1-2 business days.
- Submit electronic and paper claims.
 - We work directly with your current and new payers to enroll all that are applicable so they accept electronic claim submission, expediting payment.
- Post line-item payments.
 - > This process can quickly identify any inaccurate payments. Each CPT code is one line item and payments are posted per line item. Since your most common payer fee schedules are loaded into the billing system, we can identify and investigate inaccurate payments.
- Identify claim errors.
 - Our customized billing platform identifies claim errors for quick correction. Our A/R staff reviews your denials daily.

- Manage accounts receivable.
 - > We serve as your full-service A/R department. To keep your A/R at or below industry standards, we involve our top-level medical and radiation oncology billing experts, including the *company owners*. We'll also set up monthly calls with you and your team to discuss A/R, charges and receipts so that you have mastery of your financial health.
- Appeal and follow up accounts receivable.
 - > Denials can occur for good reason or no reason. We tackle appeals without hesitation. No matter where you're located, we're abreast of payer policies, guidelines and behaviors. We confirm that all applicable medical necessity documentation is pertinent to the appeal at hand in an effort for the initial appeal to be processed.
- Process patient statements and services.
 - > Processing patient statements with an alphabetic split in weekly cycles yields a consistent payment flow throughout the month and means your patients receive a statement only once in 30 days. And every statement includes an 800 number they can call with billing questions—our patient service representatives are dedicated to handling phone inquiries.

COMPONENT 3: Financial Reports

Access your billing and other reports via our online client portal.

- Round-the-Clock Medical Billing Access.
 - You'll have a secure, private portal where you and your staff can access your medical and radiation oncology billing information 24/7 and download weekly and monthly financial reports, which are archived for 12 months.

Clear, Concise Weekly and Monthly Reports.

Your weekly financial reports are available every Wednesday evening and your monthly reports by the 10th of every month. Upon request, we can provide custom financial reports.





COMPONENT 4: Updates, Answers and Resources



Log into the portal to get help from our experts, and stay informed with regular emails and presentations about news that affects your billing. Benefits include:

- Answers to your medical and radiation oncology business, reimbursement, and compliance questions.
- Access to proposed and current LCD and medical policies relating to medical billing services for specific payers, including Medicare.
- · Monthly insider tips from industry experts.

- Downloadable audio presentations on the latest medical and radiation oncology billing releases.
- Access to all Revenue Cycle Inc. webinars.
- Free subscription to the Revenue Cycle Inc. Client Resource System, a wealth of oncology industry news and resources.
 Our experts provide quick answers for you and your staff via a Q & A forum. Also available are payer updates, quick access to your specific policies, regulatory alerts and oncology documentation guidelines.



COMPONENT 5: Compliance and Medical Record Reviews

We take compliance seriously for your practice as well as our own. Be assured your business is in experienced hands.

- RC Billing's compliance officer is certified in Healthcare Compliance.
- RC Billing is SSAE 16 compliant. Every year our processes undergo an extensive review by an independent service auditor who verifies and authenticates how our systems and processes address transactions.
- To ensure your compliance goals are met, we can conduct comprehensive medical record reviews. If you choose, we can evaluate diagnosis coding, procedure coding and documentation, and follow with relevant training. Reviews can be performed on-site or remotely.

RC BILLING: The Smart Choice

Providing Dynamic Support for Today's Medical and Radiation Oncology Physicians and Practices.

For more information, contact us a info@rcbilling.com or 512.583.2000

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